



# 20 20 Application for Membership

## ■ Company Information (Please print or type)

Key Contact \_\_\_\_\_

Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

Website Address \_\_\_\_\_

Tell us about your company \_\_\_\_\_

## ■ Confidential Information (Active Members Only)

Annual Sales Volume: \_\_\_\_\_

Employee Count: \_\_\_\_\_

*Submitted sales figures are reviewed by PIA President only. All sales volume figures are for internal use only and are completely confidential. If sales volume figures cannot be supplied, your current total number of employees will be multiplied by "sales per employee" figure from the PIA Ratio Studies.*

Our Monthly Dues will be: \_\_\_\_\_

Please invoice us:     Monthly     Semi-Annually  
                                   Quarterly     Annually

*Application is hereby made for election to combined membership in Printing Industries Alliance and Printing Industries of America. We agree to cooperate with the Association in the furtherance of its objectives and abide by the Association's Bylaws. Membership shall continue unless terminated with 30 days written notice.*

Authorized Signature \_\_\_\_\_

Date \_\_\_\_\_

Completed application should be returned to PIA Headquarters by fax or mail, or scan and email to [info@PIAlliance.org](mailto:info@PIAlliance.org). Contact PIA at (800) 777-4742 with questions on dues and/or member services.

PIA Headquarters  
636 North French Road,  
Suite 1  
Amherst, NY 14228  
tel: 800-777-4742  
fax: 716-691-4249

NY/NJ Metro Office  
195 Prospect Park West  
Suite 1A  
Brooklyn, NY 11215  
cell: 203-912-0804

LI Office  
3951 New York Avenue  
Seaford, NY 11783  
cell: 516-528-4747

## ■ Membership Category

### Active Membership

*(Engaged in one or more printing process or sub process, i.e., printing, finishing, mailing, prepress, pre media, in-plant printing, digital printing.)*

### Active Member Dues

Annual Sales Volume	Monthly Dues	Monthly Maximum in Category
Up to \$500,000	\$12 + 2¢ per 1,000 in annual sales	\$22.00
\$500,000 to \$1,000,000	\$22 + 3.4¢ per 1,000 in annual sales	\$56.00
\$1,000,000 to \$2,000,000	\$56 + 2.1¢ per 1,000 in annual sales	\$98.00
\$2,000,000 to \$3,000,000	\$98 + 1.6¢ per 1,000 in annual sales	\$146.00
\$3,000,000 to \$4,000,000	\$146 + 1¢ per 1,000 in annual sales	\$186.00
\$4,000,000 to \$5,000,000	\$186 + .8¢ per 1,000 in annual sales	\$226.00
\$5,000,000 to \$7,500,000	\$226 + .8¢ per 1,000 in annual sales	\$286.00
\$7,500,000 to \$10,000,000	\$286 + .4¢ per 1,000 in annual sales	\$326.00
\$10,000,000 to \$15,000,000	\$326 + .4¢ per 1,000 in annual sales	\$386.00
\$15,000,000 to \$20,000,000	\$386 + .4¢ per 1,000 in annual sales	\$440.00
\$20,000,000 & over	\$440 + .4¢ per 1,000 in annual sales	\$750.00

In-plant Annual Dues - \$550/year

### Associate Membership

*(Provides a support function or sells a product or service to members, i.e. paper vendors, equipment manufacturer, equipment supply or repair, consultants, insurance, payroll or other service.)*

### Associate Member Sub-Category (check one)

- Industry Supplier             Corporate Communications  
 Industry Consultants         Print Brokers  
 Business Services             Education  
*(Insurance, Accounting, etc.)*

## ■ Associate Member Dues

Category	Annual Dues
<b>INDUSTRY SUPPLIER</b>	\$1,260
<b>INDUSTRY CONSULTANTS</b>	\$400
<b>BUSINESS SERVICES</b> (Insurance, Accounting, etc.)	\$800
<b>CORPORATE COMMUNICATIONS</b> <i>Corporate Design/Production, Ad Agencies, Publishers, Marketing/PR Firms, Non-Profits (No printing or incidental printing equipment)</i>	\$500
<b>PRINT BROKERS</b>	\$1,200
<b>EDUCATION</b>	COMPLIMENTARY

[www.PIAlliance.org](http://www.PIAlliance.org) | [info@PIAlliance.org](mailto:info@PIAlliance.org)